



Case Study

SULLIVAN AND COGLIANO Putting SkillCheck to the Test

Sullivan and Cogliano (S&C), one of New England's largest and most successful staffing services firms, places more than one thousand employees a week in both temporary and permanent positions. The firm also operates a successful multistate chain of computer-training business schools.

President and Treasurer of S&C Herb Cogliano attributes his firm's high placement rate to having replaced S&C's aging testing system with innovative SkillCheck Assessments from First Advantage. He explains: "From the field of testing solutions available to us, only SkillCheck offered the right combination of independently validated, ready-to-use tests and test customization we needed to satisfy both our staffing and training requirements." Far more powerful and flexible than S&C's previous testing product, the SkillCheck testing system enabled S&C to evaluate recruits quickly and effectively and to create targeted tests that would match the evolving requirements of S&C's training programs.

As it continues to expand its temporary and permanent placement and training services around the country, Sullivan and Cogliano counts on SkillCheck Assessments to fulfill the company's broad range of skills testing needs.

**For additional information
about First Advantage
Assessment Solutions,
please visit
www.FADVAssessments.com
or call our SkillCheck product
hotline at 800.648.3166.**